



Superstars of Insurance Sales (Handbooks)

Judith Habert

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Selling insurance is an exciting and challenging profession, and there are many routes to success. This book follows the careers of 40 insurance agents who have turned great ideas into profitable enterprises. Along the way, they have overcome personal and professional challenges, and learned valuable lessons from them. These lessons unfold as they share their inspirational stories of risk and reward through extensive personal interviews. This publication will offer a lifetime of real-world experience that will serve as an invaluable source book for anyone who wants to succeed in insurance sales.

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